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CONSOLIDATED FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED DECEMBER 31, 2023 [J-GAAP]

February 7, 2024

Listed Company Name: FUJI CORPORATION
 Securities Code: 6134
 Listings: Tokyo Stock Exchange, Nagoya Stock Exchange
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Scheduled date to submit quarterly report: February 8, 2024
 Scheduled date to start dividend payments: ---
 Preparation of quarterly financial results briefing materials: Yes
 Holding of quarterly financial results briefing: Yes

(Amounts less than one million yen have been truncated)

1. Consolidated Financial Results (From April 1, 2023 to December 31, 2023)

(1) Consolidated Operating Results

(Percentages indicate year-on-year changes)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------------------------|-----------------|--------|------------------|--------|-----------------|--------|---|--------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Nine months ended December 31, 2023 | 95,668 | (17.1) | 10,613 | (47.3) | 11,965 | (45.4) | 8,204 | (46.9) |
| Nine months ended December 31, 2022 | 115,461 | 5.6 | 20,127 | (5.5) | 21,909 | (1.5) | 15,463 | (4.6) |

Note: Comprehensive income Nine months ended December 31, 2023: ¥ 13,262 million [(24.2)%]
 Nine months ended December 31, 2022: ¥ 17,485 million [12.6%]

| | Profit per share | Diluted profit per share |
|-------------------------------------|------------------|--------------------------|
| | Yen | Yen |
| Nine months ended December 31, 2023 | 86.47 | — |
| Nine months ended December 31, 2022 | 160.31 | — |

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio |
|-------------------------|-----------------|-----------------|--------------|
| | Millions of yen | Millions of yen | % |
| As of December 31, 2023 | 246,552 | 222,587 | 90.2 |
| As of March 31, 2023 | 254,167 | 225,104 | 88.5 |

Reference: Shareholders' equity As of December 31, 2023 : ¥ 222,465 million
 As of March 31, 2023 : ¥ 224,988 million

2. Dividends

| | Dividends per share | | | | |
|--|---------------------|--------------------|-------------------|--------------|--------------|
| | First quarter-end | Second quarter-end | Third quarter-end | Year-end | Total |
| Fiscal year ended March 31, 2023 | Yen — | Yen 40.00 | Yen — | Yen 40.00 | Yen 80.00 |
| Fiscal year ending March 31, 2024 | — | 40.00 | — | | |
| Fiscal year ending March 31, 2024 (Forecast) | | | | 40.00 | 80.00 |

Note: Revision of dividend forecast since last announcement: None

3. Forecast of Consolidated Results for the Fiscal Year Ending March 31, 2024 (From April 1, 2023 to March 31, 2024)

(Percentages indicate year-on-year changes)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Profit per share |
|-----------|-----------------|--------|------------------|--------|-----------------|--------|---|--------|------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 125,000 | (18.5) | 13,000 | (52.0) | 14,600 | (49.7) | 10,200 | (50.1) | 107.51 |

Note: Revision of results forecast since last announcement: Yes

*Notes

(1) Changes in significant subsidiaries during the period under review (Changes in specified subsidiaries involving changes in scope of consolidation): None
New Company: — Exclusion: —

(2) Application of accounting treatments specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, accounting estimates, and retrospective restatements

- 1) Changes in accounting policies in accordance with revision of accounting standards: None
- 2) Changes in accounting policies other than item 1) above: None
- 3) Changes in accounting estimates: None
- 4) Retrospective restatements: None

(4) Number of shares issued (common stock)

- 1) Number of shares issued as of end of period (including treasury shares)
 - As of December 31, 2023: 97,823,748 shares
 - As of March 31, 2023: 97,823,748 shares
- 2) Number of treasury shares as of end of period
 - As of December 31, 2023: 4,730,487 shares
 - As of March 31, 2023: 1,351,477 shares
- 3) Average number of shares during the period
 - Nine months ended December 31, 2023: 94,878,182 shares
 - Nine months ended December 31, 2022: 96,455,740 shares

These quarterly financial results are not subject to quarterly review procedures by certified public accountants or auditing firms

Explanation regarding appropriate use of results forecasts and other special remarks

(Notes on the forward-looking statements)

The forward-looking statements, including results forecasts, contained in these materials are based on information available to the Company and on certain assumptions deemed to be reasonable as of the date of release of this document and they are not meant to be a commitment by the Company. Also, actual business results may differ substantially due to a number of factors. Please refer to page 3 for details regarding assumptions and other matters concerning the forecast of consolidated results.

(How to obtain supplementary materials pertaining to the disclosure of quarterly financial results)

Supplementary materials pertaining to the disclosure of financial results for this quarter will be available at www.fuji.co.jp from February 7, 2024.

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1. Qualitative Information on Quarterly Financial Results

(1) Explanation of Operating Results

During the nine months ended December 31, 2023, the Japanese economy was boosted by a recovery in consumer spending and inbound demand, and corporate capital investment increased moderately, mainly in software investment although some weakness was observed against the backdrop of weak global demand for goods. In the global economy, while consumer spending remained firm in North America, weakness was seen in domestic and foreign demand in Europe and China, and the global economic slowdown persisted due to the sluggish manufacturing industry associated with slow growth in goods exports.

In this environment, the Company and its subsidiaries (hereinafter referred to as the “Group”) have set the purpose of “Enriching the lives of those in the world around us,” and aim to create new value for society and realize a sustainable and mindful society full of smiling faces by providing products and services that will excite and inspire our customers in the areas of manufacturing, nursing care, logistics, etc. on the foundation of robotics and automation technology. In our main business of Robotic Solutions, we worked to cement our position as leaders in the SMT pick and place machine market, which is expected to grow as a result of the ongoing digitalization of a variety of products, by using our new “NXTR” and “AIMEXR” series to address the wide-ranging needs of customers for everything from high-mix low-volume to ultra-high-volume production, and responding to the need for automation and autonomy with focus on full automation of the production floor through the evolution of FUJI Smart Factory (FSF) solutions. Furthermore, we utilized digital technology to strengthen the Fuji Group’s global network in terms of both sales and services, and took steps to establish stronger links with customers. In the Machine Tools business, we perceive the rapid progression of the shift to EV to be a business opportunity, working to strengthen our proposal capabilities for turnkey systems that leverage our strengths in robot systems-based automation, and to make suggestions for reducing lead times. Moreover, while seeking to expand sales of the core “CS” and “TN” series, we began selling an upgraded version of the “ANW” series, which is particularly well-suited to the processing of motor components for EV. The Group also aimed to promote an environmentally-conscious energy-saving design toward carbon neutrality and enhance manufacturing efficiency.

As a result of the above, net sales for the nine months ended December 31, 2023 decreased by ¥19,793 million (17.1%) from the corresponding period of the previous fiscal year, to ¥95,668 million. Operating profit decreased by ¥9,514 million (47.3%) from the corresponding period of the previous fiscal year, to ¥10,613 million, and ordinary profit decreased by ¥9,944 million (45.4%) from the corresponding period of the previous fiscal year, to ¥11,965 million. In addition, profit attributable to owners of parent decreased by ¥7,258 million (46.9%) from the corresponding period of the previous fiscal year, to ¥8,204 million.

Operating results by segments are as follows.

Robotic Solutions

Although there was a temporary investment in communication-related equipment in China, overall, the investment in equipment continued to be weak due to the global slump in electronics demand. As a result, net sales for the segment decreased by ¥18,897 million (17.9%) from the corresponding period of the previous fiscal year, to ¥86,523 million. Operating profit decreased by ¥8,930 million (38.2%) from the corresponding period of the previous fiscal year to ¥14,445 million.

Machine Tools

Due to a partial recovery trend in the automobile market, net sales for the segment increased by ¥391 million (5.3%) from the corresponding period of the previous fiscal year, to ¥7,791 million, but operating loss was ¥717 million (operating loss for the same period of the previous fiscal year was ¥648 million).

(2) Explanation of Financial Position

(Assets)

The current assets as of December 31, 2023 was ¥160,646 million, a decrease of ¥16,104 million compared with the end of the previous fiscal year. This is mainly because notes and accounts receivable - trade decreased by ¥7,116 million, and cash and deposits decreased by ¥6,381 million. Non-current assets increased by ¥8,489 million from the end of the previous fiscal year, to ¥85,906 million. This is mainly because buildings and structures increased by ¥1,698 million due to the construction of a new research and development building at the subsidiary Fasford Technology Co., Ltd. etc., construction in progress increased by ¥2,233 million due to the reconstruction of some buildings at the Okazaki Factory, etc., and investment securities increased by ¥4,600 million due to the rising stock prices etc.

As a result, total assets decreased by ¥7,614 million compared with the end of the previous fiscal year, to ¥246,552 million.

(Liabilities)

The current liabilities as of December 31, 2023 was ¥20,895 million, a decrease of ¥6,674 million compared with the end of the previous fiscal year. This is mainly because income taxes payable decreased by ¥3,371 million, and notes and accounts payable - trade decreased by ¥2,125 million. Non-current liabilities increased by ¥1,577 million from the end of the previous fiscal year, to ¥3,070 million. This is mainly because deferred tax liabilities (included in "Other" in non-current liabilities) increased by ¥1,537 million.

As a result, total liabilities decreased by ¥5,097 million compared with the end of the previous fiscal year, to ¥23,965 million.

(Net assets)

The total net assets as of December 31, 2023 was ¥222,587 million, a decrease of ¥2,517 million compared with the end of the previous fiscal year. This is mainly because foreign currency translation adjustment increased by ¥2,587 million due to continuing weak yen in exchange markets and valuation difference on available-for-sale securities increased by ¥2,356 million due to the rising stock prices etc., despite a decrease of ¥8,162 million due to the acquisition of treasury shares.

(3) Explanation of Cash Flows

The balance of cash and cash equivalents as of December 31, 2023 decreased by ¥6,009 million compared with the end of the previous fiscal year, to ¥53,973 million.

Net cash provided by operating activities was ¥20,360 million (¥3,227 million in the same period of the previous fiscal year). This is mainly due to profit before income taxes and decrease in trade receivables.

Net cash used in investing activities was ¥11,407 million (¥7,381 million in the same period of the previous fiscal year). This is mainly due to purchase of property, plant and equipment and intangible assets.

Net cash used in financing activities was ¥15,818 million (¥7,852 million in the same period of the previous fiscal year). This is mainly due to purchase of treasury shares and dividends paid.

(4) Explanation of Forward-Looking Information including Forecast of Consolidated Results

In response to the short-term demand for communication-related equipment in China during the three months ended December 31, we have revised the full year forecasts of consolidated business results that we announced on November 2, 2023 to the following.

Revision of full year forecast of consolidated business results (From April 1, 2023 to March 31, 2024)

(Millions of yen)

| | Net Sales | Operating profit | Ordinary profit | Profit attributable to owners of parent | Profit per share (yen) |
|---|-----------|------------------|-----------------|---|------------------------|
| Previous forecast (A) | 123,000 | 11,400 | 12,800 | 8,500 | 88.95 |
| Revised forecast (B) | 125,000 | 13,000 | 14,600 | 10,200 | 107.51 |
| Change (B - A) | 2,000 | 1,600 | 1,800 | 1,700 | — |
| Rate of change (%) | 1.6 | 14.0 | 14.1 | 20.0 | — |
| (Ref.) Results for the fiscal year ended March 31, 2023 | 153,326 | 27,108 | 29,016 | 20,454 | 212.05 |

Note: The forecasts contained in the above are based on information currently available to the Company as of the date of release of this document. Actual business results may differ substantially from the values in the forecasts due to a number of factors ahead.

2. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Millions of yen)

| | As of March 31, 2023 | As of December 31, 2023 |
|---------------------------------------|-------------------------|----------------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 59,784 | 53,403 |
| Notes and accounts receivable - trade | 42,089 | 34,973 |
| Securities | 4,338 | 3,640 |
| Merchandise and finished goods | 16,084 | 14,361 |
| Work in process | 27,124 | 29,586 |
| Raw materials and supplies | 18,638 | 16,884 |
| Other | 8,797 | 7,939 |
| Allowance for doubtful accounts | (106) | (142) |
| Total current assets | 176,750 | 160,646 |
| Non-current assets | | |
| Property, plant and equipment | 28,271 | 33,273 |
| Intangible assets | | |
| Goodwill | 10,570 | 9,727 |
| Other | 13,699 | 13,848 |
| Total intangible assets | 24,269 | 23,575 |
| Investments and other assets | | |
| Investment securities | 19,848 | 24,448 |
| Retirement benefit asset | 2,500 | 2,806 |
| Other | 2,526 | 1,801 |
| Total investments and other assets | 24,875 | 29,057 |
| Total non-current assets | 77,416 | 85,906 |
| Total assets | 254,167 | 246,552 |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 9,084 | 6,959 |
| Income taxes payable | 3,825 | 454 |
| Provision for product warranties | 1,016 | 847 |
| Other | 13,643 | 12,633 |
| Total current liabilities | 27,569 | 20,895 |
| Non-current liabilities | | |
| Retirement benefit liability | 348 | 361 |
| Other | 1,145 | 2,708 |
| Total non-current liabilities | 1,493 | 3,070 |
| Total liabilities | 29,062 | 23,965 |

(Millions of yen)

| | As of March 31, 2023 | As of December 31, 2023 |
|---|-------------------------|----------------------------|
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 5,878 | 5,878 |
| Capital surplus | 7,099 | 7,109 |
| Retained earnings | 198,521 | 199,098 |
| Treasury shares | (1,625) | (9,788) |
| Total shareholders' equity | 209,873 | 202,298 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 7,672 | 10,029 |
| Deferred gains or losses on hedges | 1 | 0 |
| Foreign currency translation adjustment | 7,585 | 10,173 |
| Remeasurements of defined benefit plans | (145) | (36) |
| Total accumulated other comprehensive income | 15,114 | 20,167 |
| Non-controlling interests | 116 | 121 |
| Total net assets | 225,104 | 222,587 |
| Total liabilities and net assets | 254,167 | 246,552 |

(2) Consolidated Statements of Income and Comprehensive Income

(Consolidated Statements of Income)

(For the Nine Months Ended December 31, 2022 and 2023)

(Millions of yen)

| | Nine months ended December 31, 2022 | Nine months ended December 31, 2023 |
|--|---|---|
| Net sales | 115,461 | 95,668 |
| Cost of sales | 70,275 | 60,319 |
| Gross profit | 45,186 | 35,349 |
| Selling, general and administrative expenses | 25,058 | 24,735 |
| Operating profit | 20,127 | 10,613 |
| Non-operating income | | |
| Interest income | 121 | 289 |
| Dividend income | 569 | 493 |
| Foreign exchange gains | 987 | 394 |
| Miscellaneous income | 207 | 203 |
| Total non-operating income | 1,885 | 1,381 |
| Non-operating expenses | | |
| Interest expenses | 4 | 13 |
| Commission expenses | 59 | 12 |
| Miscellaneous expenses | 40 | 3 |
| Total non-operating expenses | 103 | 29 |
| Ordinary profit | 21,909 | 11,965 |
| Extraordinary income | | |
| Gain on disposal of non-current assets | 9 | 13 |
| Gain on sales of investment securities | 222 | 22 |
| Total extraordinary income | 231 | 35 |
| Extraordinary losses | | |
| Loss on disposal of non-current assets | 177 | 284 |
| Other | 0 | — |
| Total extraordinary losses | 177 | 284 |
| Profit before income taxes | 21,963 | 11,716 |
| Income taxes - current | 6,563 | 2,335 |
| Income taxes - deferred | (58) | 1,180 |
| Total income taxes | 6,504 | 3,515 |
| Profit | 15,458 | 8,201 |
| Loss attributable to non-controlling interests | (4) | (3) |
| Profit attributable to owners of parent | 15,463 | 8,204 |

(Consolidated Statements of Comprehensive Income)
(For the Nine Months Ended December 31, 2022 and 2023)

(Millions of yen)

| | Nine months ended December 31, 2022 | Nine months ended December 31, 2023 |
|--|---|---|
| Profit | 15,458 | 8,201 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (397) | 2,356 |
| Deferred gains or losses on hedges | (36) | (0) |
| Foreign currency translation adjustment | 2,521 | 2,596 |
| Remeasurements of defined benefit plans, net of tax | (60) | 108 |
| Total other comprehensive income | 2,026 | 5,061 |
| Comprehensive income | 17,485 | 13,262 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 17,480 | 13,257 |
| Comprehensive income attributable to non-controlling interests | 5 | 5 |

(3) Consolidated Statements of Cash Flows

(Millions of yen)

| | Nine months ended December 31, 2022 | Nine months ended December 31, 2023 |
|--|---|---|
| Cash flows from operating activities | | |
| Profit before income taxes | 21,963 | 11,716 |
| Depreciation | 6,325 | 6,241 |
| Amortization of goodwill | 877 | 895 |
| Increase or decrease in retirement benefit asset and liability | (296) | (142) |
| Interest and dividend income | (690) | (783) |
| Interest expenses | 4 | 13 |
| Loss (gain) on disposal of non-current assets | 168 | 271 |
| Loss (gain) on sales of investment securities | (222) | (22) |
| Decrease (increase) in trade receivables | (5,389) | 8,461 |
| Decrease (increase) in inventories | (8,887) | 2,233 |
| Increase (decrease) in trade payables | (4,619) | (3,105) |
| Decrease (increase) in consumption taxes refund receivable | 1,680 | 3,157 |
| Other, net | 2,271 | (1,994) |
| Subtotal | 13,185 | 26,942 |
| Interest and dividend received | 587 | 784 |
| Interest paid | (4) | (13) |
| Income taxes paid | (10,541) | (7,352) |
| Net cash provided by (used in) operating activities | 3,227 | 20,360 |
| Cash flows from investing activities | | |
| Purchase of securities | (1,100) | — |
| Proceeds from redemption of securities | 3,200 | 2,000 |
| Purchase of property, plant and equipment and intangible assets | (7,871) | (11,378) |
| Proceeds from sales of property, plant and equipment and intangible assets | 18 | 13 |
| Purchase of investment securities | (2,182) | (2,164) |
| Proceeds from sales of investment securities | 638 | 76 |
| Payments into time deposits | (54) | (95) |
| Proceeds from withdrawal of time deposits | 78 | 116 |
| Other, net | (107) | 24 |
| Net cash provided by (used in) investing activities | (7,381) | (11,407) |
| Cash flows from financing activities | | |
| Dividends paid | (7,149) | (7,562) |
| Dividends paid to previous shareholders of new subsidiaries | (642) | — |
| Purchase of treasury shares | (0) | (8,186) |
| Other, net | (59) | (70) |
| Net cash provided by (used in) financing activities | (7,852) | (15,818) |
| Effect of exchange rate change on cash and cash equivalents | 1,018 | 856 |
| Net increase (decrease) in cash and cash equivalents | (10,988) | (6,009) |
| Cash and cash equivalents at beginning of period | 59,538 | 59,982 |
| Cash and cash equivalents at end of period | 48,549 | 53,973 |

(4) Notes to Consolidated Financial Statements**(Notes to assumption of going concern)**

Not applicable

(Notes to a significant change in shareholders' equity)

Not applicable

(Segment information)

I. Nine months ended December 31, 2022 (from April 1, 2022 to December 31, 2022)

1) Information on the amounts of net sales and profit or loss by reportable segment

(Millions of yen)

| | Reportable segments | | | Others (Note) | Total |
|----------------------------------|----------------------|------------------|----------|------------------|---------|
| | Robotic Solutions | Machine Tools | Subtotal | | |
| Net sales | | | | | |
| Sales to external customers | 105,420 | 7,399 | 112,820 | 2,640 | 115,461 |
| Inter-segment sales or transfers | 23 | — | 23 | 115 | 138 |
| Total | 105,444 | 7,339 | 112,843 | 2,756 | 115,600 |
| Segment income (loss) | 23,376 | (648) | 22,727 | 58 | 22,785 |

Note: "Others" include business activities that do not fit into the main two reportable segments. This includes the manufacture of control equipment and electronic equipment, and image processing development.

2) Difference between the aggregate amount of the profit or loss of a reportable segment and the amount posted in the consolidated statements of income and major descriptions of such difference (difference adjustments and related matters)

(Millions of yen)

| Income | Amount |
|---|---------|
| Reportable segments total | 22,727 |
| Gains (losses) in Others | 58 |
| Inter-segment transaction eliminations | 7 |
| Corporate expenses (Note) | (2,664) |
| Operating profit in the consolidated statements of income | 20,127 |

Note: Corporate expenses mainly consist of general and administrative expenses and research and development expenses not attributable to the reportable segments.

II. Nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

1) Information on the amounts of net sales and profit or loss by reportable segment

(Millions of yen)

| | Reportable segments | | | Others (Note) | Total |
|----------------------------------|----------------------|------------------|----------|------------------|--------|
| | Robotic Solutions | Machine Tools | Subtotal | | |
| Net sales | | | | | |
| Sales to external customers | 86,523 | 7,791 | 94,314 | 1,353 | 95,668 |
| Inter-segment sales or transfers | 19 | — | 19 | 115 | 135 |
| Total | 86,542 | 7,791 | 94,334 | 1,469 | 95,803 |
| Segment income (loss) | 14,445 | (717) | 13,727 | (110) | 13,616 |

Note: "Others" include business activities that do not fit into the main two reportable segments. This includes the manufacture of control equipment and electronic equipment, and image processing development.

2) Difference between the aggregate amount of the profit or loss of a reportable segment and the amount posted in the consolidated statements of income and major descriptions of such difference (difference adjustments and related matters)

(Millions of yen)

| Income | Amount |
|---|---------|
| Reportable segments total | 13,727 |
| Gains (losses) in Others | (110) |
| Inter-segment transaction eliminations | 7 |
| Corporate expenses (Note) | (3,010) |
| Operating profit in the consolidated statements of income | 10,613 |

Note: Corporate expenses mainly consist of general and administrative expenses and research and development expenses not attributable to the reportable segments.

3. Others

(1) Orders and Sales

Nine months ended December 31, 2022 (from April 1, 2022 to December 31, 2022)

| Name of segment | Orders (Millions of yen) | Ratio (%) | Net sales (Millions of yen) | Ratio (%) | Order backlogs (Millions of yen) | Ratio (%) |
|------------------------------|-----------------------------|--------------|--------------------------------|--------------|-------------------------------------|--------------|
| Robotic Solutions | 102,741 | 89.6 | 105,420 | 91.3 | 54,618 | 87.0 |
| Machine Tools | 9,439 | 8.2 | 7,399 | 6.4 | 7,684 | 12.3 |
| Reportable segments subtotal | 112,180 | 97.8 | 112,820 | 97.7 | 62,303 | 99.3 |
| Others | 2,448 | 2.2 | 2,640 | 2.3 | 456 | 0.7 |
| Total | 114,628 | 100.0 | 115,461 | 100.0 | 62,759 | 100.0 |

Nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

| Name of segment | Orders (Millions of yen) | Ratio (%) | Net sales (Millions of yen) | Ratio (%) | Order backlogs (Millions of yen) | Ratio (%) |
|------------------------------|-----------------------------|--------------|--------------------------------|--------------|-------------------------------------|--------------|
| Robotic Solutions | 75,900 | 89.3 | 86,523 | 90.4 | 34,505 | 82.0 |
| Machine Tools | 7,831 | 9.2 | 7,791 | 8.2 | 7,219 | 17.2 |
| Reportable segments subtotal | 83,732 | 98.5 | 94,314 | 98.6 | 41,725 | 99.2 |
| Others | 1,289 | 1.5 | 1,353 | 1.4 | 323 | 0.8 |
| Total | 85,021 | 100.0 | 95,668 | 100.0 | 42,048 | 100.0 |

Fiscal year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

| Name of segment | Orders (Millions of yen) | Ratio (%) | Net sales (Millions of yen) | Ratio (%) | Order backlogs (Millions of yen) | Ratio (%) |
|------------------------------|-----------------------------|--------------|--------------------------------|--------------|-------------------------------------|--------------|
| Robotic Solutions | 127,708 | 89.7 | 139,879 | 91.2 | 45,127 | 85.7 |
| Machine Tools | 11,796 | 8.3 | 10,261 | 6.7 | 7,179 | 13.6 |
| Reportable segments subtotal | 139,505 | 98.0 | 150,141 | 97.9 | 52,307 | 99.3 |
| Others | 2,923 | 2.0 | 3,185 | 2.1 | 387 | 0.7 |
| Total | 142,429 | 100.0 | 153,326 | 100.0 | 52,695 | 100.0 |

(2) Information on Disaggregation of Revenue from Contracts with Customers

Nine months ended December 31, 2022 (from April 1, 2022 to December 31, 2022)

(Millions of yen)

| Name of segment | Japan | China | Rest of Asia | U.S. | North America (excl. U.S.) | Europe | Other | Total |
|------------------------------|--------|--------|--------------|--------|----------------------------|--------|-------|---------|
| Robotic Solutions | 5,179 | 37,544 | 30,375 | 11,721 | 6,893 | 11,430 | 2,275 | 105,420 |
| Machine Tools | 2,796 | 885 | 440 | 1,964 | 1,013 | 298 | 1 | 7,399 |
| Reportable segments subtotal | 7,976 | 38,429 | 30,815 | 13,686 | 7,907 | 11,729 | 2,276 | 112,820 |
| Other | 2,626 | 11 | 2 | — | — | — | — | 2,640 |
| Total | 10,602 | 38,441 | 30,818 | 13,686 | 7,907 | 11,729 | 2,276 | 115,461 |
| Ratio (%) | 9.2 | 33.3 | 26.7 | 11.8 | 6.8 | 10.2 | 2.0 | 100.0 |

Nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

(Millions of yen)

| Name of segment | Japan | China | Rest of Asia | U.S. | North America (excl. U.S.) | Europe | Other | Total |
|------------------------------|--------|--------|--------------|--------|----------------------------|--------|-------|--------|
| Robotic Solutions | 7,413 | 26,824 | 20,285 | 10,683 | 3,495 | 15,946 | 1,874 | 86,523 |
| Machine Tools | 2,847 | 941 | 538 | 1,800 | 805 | 655 | 203 | 7,791 |
| Reportable segments subtotal | 10,261 | 27,765 | 20,823 | 12,483 | 4,300 | 16,602 | 2,077 | 94,314 |
| Other | 1,345 | 7 | 0 | — | — | — | — | 1,353 |
| Total | 11,606 | 27,773 | 20,824 | 12,483 | 4,300 | 16,602 | 2,077 | 95,668 |
| Ratio (%) | 12.1 | 29.0 | 21.8 | 13.0 | 4.5 | 17.4 | 2.2 | 100.0 |

Fiscal year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(Millions of yen)

| Name of segment | Japan | China | Rest of Asia | U.S. | North America (excl. U.S.) | Europe | Other | Total |
|------------------------------|--------|--------|--------------|--------|----------------------------|--------|-------|---------|
| Robotic Solutions | 8,152 | 44,658 | 38,854 | 18,610 | 9,529 | 16,937 | 3,136 | 139,879 |
| Machine Tools | 4,065 | 911 | 631 | 3,109 | 1,189 | 352 | 2 | 10,261 |
| Reportable segments subtotal | 12,217 | 45,570 | 39,485 | 21,720 | 10,718 | 17,289 | 3,139 | 150,141 |
| Other | 3,167 | 12 | 5 | — | — | — | — | 3,185 |
| Total | 15,384 | 45,583 | 39,491 | 21,720 | 10,718 | 17,289 | 3,139 | 153,326 |
| Ratio (%) | 10.0 | 29.7 | 25.8 | 14.2 | 7.0 | 11.3 | 2.0 | 100.0 |